

Fabricio Salinas

Operations assistant/Project Leader in TecnoAp

fabricio.salinas@gmail.com

Extracto

Operations assistant. Project leader. Software developer. Passionate in technology. Entrepreneur. Self-motivated. Extensive background in software development using many technologies. With experience in leadership and management both in software projects and companies. With experience in manager positions for international groups. With excellent skills for interpersonal communication and for negotiation. My goal, after enjoy and learn of the software development and the software projects management, is to achieve and succeed in a executive position using both my interpersonal skills and my technical skills. I am improving my management skills and my english language skills to contribute positively to the company of which I could be part. In management, the following are my main skills: _ Project management using agile methodologies. _ Project management using in-cascade methodologies. _ Assistant manager for an international group in both operative and executive tasks. In software development, the following are my main skills: _ Web development using open source technologies: PHP, Symfony framework, Doctrine, Twig, MySQL, Git, Linux. _ Web development using proprietary technologies: C#, VB.NET, ASP.NET, ASP.NET MVC, ADO.NET, Entity Framework, Razor, SQL Server, Subversion, Windows. _ AIX development: C/C++, Oracle, Tuxedo, SQL, Pro * C, C Toolkit. _ Windows development: Visual C++, VB, SQL Server. _ Embedded development: C for a proprietary framework on an ARM platform. Other technologies: HTML, CSS, JQuery, Apache, IIS, YML, XML, AJAX, JS. Other tools: Borland Star Team, Eclipse, MS Visual Studio, Rational Clear Quest, Rational Clear Case, MS Source Safe, MS Visio, MS Project, MS Sharepoint, Netbeans, PHPColab, Sublime Text.

Experiencia

Operations assistant assigned to USA branch en TecnoAp

February 2014 - Present (1 year 6 months)

I am responsible for assist to global managers in both operative and executive tasks to make run the USA office of the TecnoAp group. My responsibilities include: _ recruiting and hiring, _ salaries and duties, _ meetings with customers and sales, _ market analysis, _ cost analysis, _ financial analysis, _ rentability analysis, _ business planning, _ accounts and payments, _ scheduling and _ supplies management.

Project Leader assigned to Ternium México en TecnoAp

June 2011 - Present (4 years 2 months)

Responsibilities: Leadership of projects in the areas of Cost Control and Engineering in Ternium - México. Application Development using .NET Framework and SQL Server. Managing IIS and SQL servers. Technologies used: .NET Framework (VB.NET, C #, ASP.NET), JQuery, AjaxControlToolkit, Visual Studio, SQL Server, Subversion, Visio, Project, Windows Seven, Windows Server. He worked in the

management and implementation of three major projects and small tools in the areas of Cost Control and Engineering. The projects were focused on: _ The calculation of the estimated final cost of projects for the area of Cost Control _ The order management and procurement management for Expediting area _ The generation of revenues between service entities and operational entities of the company, for the area of Cost Control _ The sales management of the projects of the operating companies to the area of Cost Control

Developer en Freelance

March 2009 - Present (6 years 5 months)

Responsibilities: Maintenance of web sites and applications using PHP, Symfony2 and C mainly.

Technologies used: PHP, Symfony2, Doctrine, Twig, Git, Linux, Sublime Text, C. He worked in the maintenance of various projects. I was responsible for the analysis of solutions, responsible for estimating time and cost and responsible for the development of the proposed solutions.

Software Engineer assigned to Ternium Argentina en TecnoAp

November 2009 - May 2011 (1 year 7 months)

Responsibilities: Analysis of a new project to be developed in the area of costs to Ternium - Argentina.

Definition of requirements and specifications for the new system. Coordination with Cost Management.

Planning of the different stages of the system. Development of the first stage of the system. Technologies:.

NET Framework (VB.NET, ASP.NET), JQuery, Ajax Control Toolkit, MS Visual Studio, SQL Server, MS Visual SourceSafe and Visio. We worked on each of the stages of development of a new system for the area of costs that aimed calculating the estimated final cost of the project and early detection of deviations. He made trips to Mexico to conduct needs analysis and requirements capture in order to implement the new system there.

Analyst assigned to Telefónica España en Accenture Technology Solutions

April 2008 - November 2009 (1 year 8 months)

Responsibilities: Coordination and support developers. Estimates and schedules. Progress track. Analysis of requirements. Functional analysis. Functional designs. Basic and detailed technical designs. Plans unit and functional tests. Programming. Peer review. Running unit tests and functional tests. Quality tasks to respect the CMMi process. Technologies: C/C++, Tuxedo, SQL, Pro * C, C Toolkit, XML, UNIX (AIX), WSDL, Oracle, Eclipse, Subversion, Rational Clear Quest, Rational Clear Case, MS Sharepoint, MS Project.

He worked in the maintenance and improvements to a backend system whose functionality was managing Telefónica Spain's mobile mailboxes.

I recomendación disponible previa solicitud

Embedded C Developer en Forkworks

January 2006 - March 2008 (2 years 3 months)

Forkworks is a research and development company that focuses on creating innovative products for the agricultural sector. In my tenure at the company I had the opportunity to participate in the development of a computer monitor to monitor harvest and planting and worked on two generations of hardware developed

by Forkworks. The planting project monitor was until I retired, completely my responsibility and for the same should implement a system that communicates with sensors for seed treatment on the readings made by them. The programming, for both generations, was held to a very low level and the debugger was one of the most important tools in our day to day.

2 recomendaciones disponibles previa solicitud

Idiomas

Inglés

(Professional working proficiency)

Español

(Native or bilingual proficiency)

Aptitudes y conocimientos

Git

Subversion

XML

T-SQL

MySQL

SQL Server

Oracle Database

Visual Studio

Eclipse

Sublime Text

Apache

Internet Information Services

.NET Framework

Symfony

ASP.NET MVC

ASP.NET

C#

VB.NET

PHP

C (programación)

Entity Framework

ADO.NET

Doctrine ORM

LINQ

Twig

Razor

Depuración de programas

Xdebug

HTML

JavaScript

jQuery

CSS

AJAX

LAMP

Aplicaciones móviles

AIX

Linux

Software Engineering

Scrum

Sistemas embebidos

Gestión de proyectos

Control de costes

Gestión del tiempo

Finanzas

Gestión de relaciones con clientes

Gestión y motivación de equipos

Remuneración salarial

Costes de empleo

Inglés como lengua extranjera

.NET

Educación

Universidad Nacional de Rosario

Computer science, Computer science, 2001 - 2004

Nota: 7.9 (unfinished)

E.E.T. N°454

Computer Technician, Computer, 1994 - 1999

Nota: 9.05

Coursera

Reconocimientos y premios

Reconocimiento al valor agregado aportado por parte de Accenture

Intereses

Programación, Gestión de empresas, Motivación, Emprendimientos, Nuevas tecnologías, Idioma Ingles, Running.

Cursos

Coursera

Introduction to Finance | University of Michigan

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Software Engineer assigned to Ternium Argentina

TecnoAp

Mobile Development with Appcelerator

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3 personas han recomendado a Fabrizio

"Tuve el gusto de compartir un equipo de trabajo con Fabrizio y puedo recomendarlo sin vacilar. Es una persona excelente tanto desde el punto de vista humano como profesional, ideal para integrar equipos de trabajo. Entre sus virtudes destaco su creatividad, dedicación y la capacidad para comunicar ideas y conocimiento."

— **Juan Andrés Absi**, *Arquitecto C/C++, Accenture*, ha trabajado directamente con Fabrizio en Accenture Technology Solutions.

"Fabrizio demostró ser un profesional responsable y proactivo, que dio siempre lo mejor de si buscando obtener resultados que superasen el estándar de calidad exigido por los proyectos en los que me tocó coordinarlo."

— **Fernando Gustavo Tonella**, *Project Manager, Forkworks (branch of Gentec S.R.L.)*, ha supervisado a Fabrizio en Forkworks.

"Fabrizio es una persona que posee mucha responsabilidad, dedicación, creatividad y sobre todo muchas ganas de hacer las cosas bien. Por lo que creo que es una persona altamente recomendable Ing Lucas Ramacciotti Cel: 0340015662634"

— **Lucas Ramacciotti**, *Ingeniero, ForkWorks*, ha trabajado directamente con Fabrizio en Forkworks.

[Contacta con Fabrizio en LinkedIn](#)